



October 9, 2007

RE: Cerner Data Center
J. E. Dunn Project No. 10002

To Whom It May Concern:

Delta Innovative Services provided professional and quality roofing and sheet metal services on the new 60+ million dollar Cerner WHQ Data Center Project. They fulfilled their 1.5 million dollar contract using the best construction standards.

Being a data center the requirements of this project were extremely high in all construction aspects and phases. This project was extremely water sensitive and Delta delivered with a solid roof system. Delta was able to provide us with not only the expertise required of their trade, but also showed ability to problem-solve and to work closely and competently with other trades and to complete extensive construction requirements in a workmanlike and safe manner. Delta's willingness to provide weekend production to keep us on schedule was of great assistance in the timely completion of this project.

I would recommend Delta for any size or type of roofing project that you may have.

Sincerely,

J. E. Dunn Construction Company

Ben Strobl
Sr. Project Manager

- ATLANTA
- AUSTIN
- CHARLOTTE
- COLORADO SPRINGS
- DALLAS
- DENVER
- DES MOINES
- HOUSTON
- > KANSAS CITY
- MINNEAPOLIS
- MYRTLE BEACH
- NASHVILLE
- ORLANDO
- PHOENIX
- PORTLAND
- SEATTLE
- TOPEKA

From: Blom, Scott - Kansas City, MO - Contractor <scott.blom@usps.gov>

To: roofprob@aol.com

Subject: FW: ROOFERS

Date: Wed, 5 Sep 2007 8:38 am

FYI

Scott Blom
Facility Engineer
Western Facility Service Office
4900 Speaker Road, Room 264
Kansas City, KS 66106-9991
Ph (913) 573-2603
Fx (913) 573-2571
Mob (816) 803-1453

-----Original Message-----

From: Carter, Jo Ann - Eminence, MO

Sent: Tuesday, August 28, 2007 11:20 AM

To: Blom, Scott - Kansas City, MO - Contractor

Subject: ROOFERS

Scott,

Delta Roofing has been here since yesterday and have just completed the roof. I wanted to make sure that the owner of the roofing company received this note from me. The guys arrived yesterday late morning and worked straight through until around 7:00 last night. They started again at 6:00 this morning and have done a remarkable job. They kept the area clean of debris and had someone doing clean up most of the time. I was also really impressed as each one of them was really cordial and polite. The foreman of the job went above and beyond the call of duty and helped me reattach some guttering and made sure all of the guttering was clean before leaving. Again, thank you for assisting me in getting this job completed in such a timely and efficient manner. These guys get a "kudos" from me!

Thank you,

Jo Ann Carter
Postmaster, Eminence
205 S. Main St.
Eminence, MO 65466-9998
Office 573-226-5520
Cell 573-996-6900



K.C. Heritage

Construction Company

June 20, 2006

Mr. Louis Lambert
Delta Innovative Services
565 South 11th Street
Kansas City, Kansas 66105

Reference: Starlight Theatre

Dear Louis:

What a wonderful surprise it was to receive your letter of June 16, 2006. You are certainly right that it is unusual to receive a "job well done" letter from a sub, which makes it truly special indeed.

Starlight was a tough project for all involved. A general contractor can only do a good job if he has good subcontractors to support him. With very few exceptions, all the subs on this project went the extra mile to assure substantial completion within a very tight time frame. Delta and their crews were certainly among that group. Thank you! Please extend my thanks to all your crew as well.

It has been awhile since we had an opportunity to work with you and it was our first time with Delta. It is always a pleasure to work with you and Delta seems to be a very fine company. We will look forward to a doing a project together again very soon.

Sincerely,

Thomas T. Dunn
President

TTD/st

Straub

Construction

Memo

To: Delta Roofing, Danny Boyle, Jr. **FAX:** 913-371-7107
From: Straub - Donald Wade **FAX:** 913-441-5167
Date: 4/4/2005
Re: Sacred Heart Project

Danny Boyle –

I just wanted to let you know that the job at Sacred Heart went very smoothly. You usually only hear when the job goes rough, so I wanted to drop you a quick note to tell you that this job couldn't have gone much better.

Your foreman, Russ Fetters, was especially helpful in coordinating with the other trades. The quality work combined with Russ' easy to work with attitude made the task go smoothly and the job was completed in a timely manner.

I hope to work with your crew again sometime.

Thank You,



Donald Wade

CC: Michael Knight



December 15, 2004

Mr. Danny Boyle
Delta Innovative Services
560 S. 11th Street
Kansas City, KS 66105

RE: Deer Creek Marketplace—Phase 4

Dear Danny:

Vanum Construction Co., Inc. would like to take this opportunity to let you know how much we appreciate the exceptional work done by your company. We commend your professional and courteous attitudes, the attention paid to schedules and the quality of work performed by your personnel.

We look forward to working with you on future projects.

Sincerely,
Vanum Construction Co., Inc.



Kansas City Branch
7400 College Boulevard, Suite 350, Overland Park, KS 66210

Glenn Vreeland
Risk Control Specialist
Telephone 913-661-2869
Facsimile 913-661-2853
Glenn.Vreeland@cna.com

October 21, 2005

Danny Boyle, Owner
Delta Innovative Services, Inc.
565 S. 11th St.
Kansas City, KS 66105

Re: Survey Date – October 13, 2005
Account Number - 3005483530
Location – office/shop, and two job sites (KC Cold Storage & Clay County Hwy Dept)

Dear Mr. Boyle,

This is to confirm my visit with you briefly after making job site reviews with Randy Mundy, Safety Consultant on the above date.

We visited the Cold Storage tear off job. Your employees were working in a safe manner at the time and fall monitors were in place as necessary with proper warning lines in place. I was impressed with the prior planning that took place on this job with engineering review, take off site for materials etc. There was one minor issue with a saw that had the electrical lead coming off. The foreman took it out of service for repairs immediately.

The Clay County Hwy dept job was well monitored with warning lines in place. The foreman was watch employees closely and it was well organized. The ladder was set up properly and tied off.

I would like to thank Randy for the time involved in making these visits and you for your time as well. I confirmed with Randy that the previous recommendation offered by Gary Clevenger, CNA Risk Control Specialist, last was implemented regarding having site specific fall prevention plans and rules. Please call me if you have any questions or specific needs.

Sincerely,

Glenn Vreeland

Glenn Vreeland, CNA Risk Control Specialist

cc: Cretcher-Lynch & Co.

From: Christian Oathout <ceoathout@aol.com>

To: dana@kcloft.com

Cc: roofprob@aol.com

Subject: Hallmark Message

Date: Thu, 29 Nov 2007 12:32 pm

I had a voicemail from Jim Swinford at Hallmark today. Jim said that all items on the interior of the space are taken care of including cleaning of floors. He is very happy how everything has turned out and just wanted to let us know that. There is no need for Delta to do anything else as far as cleaning or repairing within the building to satisfy Hallmark according to Jim. I am glad to hear this as Hallmark's needs were to be addressed and cared for throughout this project as a priority. Thank you Delta for your efforts.

Respectfully submitted,
Roof Asset Management Services LLC

Christian E. Oathout
Roof Consultant

206 Carriage Court
Lee's Summit, Missouri 64064
office (816) 373-0147
cell (913) 915-2216

More new features than ever. Check out the new [AOL Mail!](#)

From: Dana Gibson <dana@kcloft.com>
To: Christian Oathout <ceoathout@aol.com>
Cc: roofprob@aol.com
Subject: Re: Hallmark Message
Date: Thu, 29 Nov 2007 12:49 pm

Christian and Danny;
Last week both Jim Swinford and the Director of Real Estate for Hallmark shared with me their broad satisfaction at how this roofing project proceeded once the initial challenges were met. This sentiment by our tenant makes our life more enjoyable. Thank you, Danny.....Dana and Mel

----- Original Message -----

From: Christian Oathout
To: dana@kcloft.com
Cc: roofprob@aol.com
Sent: Thursday, November 29, 2007 2:32 PM
Subject: Hallmark Message

I had a voicemail from Jim Swinford at Hallmark today. Jim said that all items on the interior of the space are taken care of including cleaning of floors. He is very happy how everything has turned out and just wanted to let us know that. There is no need for Delta to do anything else as far as cleaning or repairing within the building to satisfy Hallmark according to Jim. I am glad to hear this as Hallmark's needs were to be addressed and cared for throughout this project as a priority. Thank you Delta for your efforts.

Respectfully submitted,
Roof Asset Management Services LLC

Christian E. Oathout
Roof Consultant

206 Carriage Court
Lee's Summit, Missouri 64064
office (816) 373-0147
cell (913) 915-2216

More new features than ever. Check out the new [AOL Mail!](#)

From: Dana Gibson <dana@kcloft.com>
To: Christian Oathout <ceoathout@aol.com>
Cc: roofprob@aol.com
Subject: Re: Hallmark Message
Date: Thu, 29 Nov 2007 12:49 pm

Christian and Danny;
Last week both Jim Swinford and the Director of Real Estate for Hallmark shared with me their broad satisfaction at how this roofing project proceeded once the initial challenges were met. This sentiment by our tenant makes our life more enjoyable. Thank you, Danny.....Dana and Mel

----- Original Message -----

From: Christian Oathout
To: dana@kcloft.com
Cc: roofprob@aol.com
Sent: Thursday, November 29, 2007 2:32 PM
Subject: Hallmark Message

I had a voicemail from Jim Swinford at Hallmark today. Jim said that all items on the interior of the space are taken care of including cleaning of floors. He is very happy how everything has turned out and just wanted to let us know that. There is no need for Delta to do anything else as far as cleaning or repairing within the building to satisfy Hallmark according to Jim. I am glad to hear this as Hallmark's needs were to be addressed and cared for throughout this project as a priority. Thank you Delta for your efforts.

Respectfully submitted,
Roof Asset Management Services LLC

Christian E. Oathout
Roof Consultant

206 Carriage Court
Lee's Summit, Missouri 64064
office (816) 373-0147
cell (913) 915-2216

More new features than ever. Check out the new [AOL Mail!](#)



UNITED FIRE GROUP®

*United Fire & Casualty Company
United Life Insurance Company
Addison Insurance Company
Lafayette Insurance Company
American Indemnity Companies*

January 23, 2008

MR DANNY BOYLE
DELTA INNOVATIVE SERVICES
565 SOUTH 11TH ST
KANSAS CITY KS 66105

RE: Loss Control Visit on January 16, 2008 Policy #101 60360141

Dear Mr. Boyle:

This letter will confirm my visit to your office on the above date at which time I met with you. The purpose of my visit was to review current field operations in preparation for our upcoming renewal quote.

During this first year of coverage there have been no claims for any line of coverage provided by United Fire. This is an excellent record and you and all employees are to be commended on this achievement.

We reviewed progress made to renovating the new location. To date, all tenants have been moved out and you are to start renovations in the near future. A target date of mid summer or sooner is expected. I will complete a survey at the new location once it is complete.

We reviewed work completed in the field and you anticipate no changes with regard to the type of work you will be doing or the area of travel. The only property changes will be moving the office and yard to the new location. This information will be provided to our underwriter for the renewal quote.

I do plan on visiting in a few months to complete surveys at any jobs that are in progress. No jobs were visited this time due to weather. I will coordinate my next visit with you and also review progress made with renovations.

In the event of a future loss, all claims should be phoned to our offices within 24 hours of occurrence. To assist you, a toll free phone number, 1-800-343-9131, has been provided for your use. Reporting losses promptly will assist our company in containing the costs of claims when they occur.

**LOSS
CONTROL
DEPARTMENT**

Our reports are based upon observation or information gathered at the time of our visit which may not discover all hazards. We cannot warrant safety, health or compliance with any rule or regulation. We are willing to assist you, but the responsibility is still yours to remedy any hazardous conditions in your operation.



WEATHERPROOFING TECHNOLOGIES, INCORPORATED

May 9, 2007

Jim Bowes
Kansas City, Missouri School District
800 E. 21st Street
Kansas City, Missouri 66108

RE: Hartman Elementary Roofing

Dear Mr. Bowes,

Following you will find clarification regarding the pricing on the Hartman Elementary roof replacement project.

Three district approved contractors submitted bids to Weatherproofing Technologies Inc. (WTI) for the roof replacement project at Hartman Elementary. WTI analyzed and submitted pricing back to you based on the state co-op purchasing program administered through Cooperative School Districts (CSD).

The pricing difference between the low bid contractor and the other two contractors represents a difference of approximately \$148,000. In analyzing the three contractors' pricing along with their component breakdowns, we found four areas that provided savings/price difference between the low bid contractor, Delta Innovative Services, and the other bidders.

► Days to complete project:

Delta ~18 days with 12 to 15 men
Hankins ~51 days with 8 to 10 men
Kaw ~49 days with 7 to 9 men

- | | | |
|----|------------------------------------|------------|
| 1. | Labor savings: | ~\$105,000 |
| 2. | Daily Mobilization Set-up savings: | ~\$ 20,000 |
| 3. | Trash removal savings: | ~\$ 8,000 |
| 4. | Sheet metal savings: | ~\$ 15,000 |

As in past district roofing projects, the contractor's asphalt kettles are required to have fume recovery hoods, which help reduce the smoke and fumes from the asphalt kettles. The contractor will also strategically locate the kettle and set-up areas to ensure safety for the students, staff, and neighbors.

Based on the district's past experience with Delta, we believe they will complete the project in the anticipated time frame with the indicated large crew, and provide the quality results that your district requires.

Thank you for this opportunity to be of service to you and the Kansas City, Missouri School District. If you have any additional questions, please do not hesitate to call.

Sincerely,

Michael A. Cutler, CDT
Tremco, Inc.



October 8, 2007

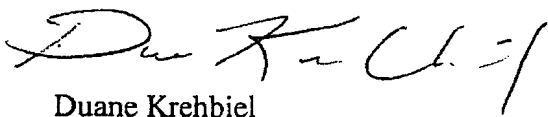
Danny Boyle
Delta Innovative Services
565 S. 11th Street
Kansas City, KS 66105

Re: Federal Reserve Bank of Kansas City
J. E. Dunn Project No. 9038

Dear Danny:

I want to take this opportunity to thank you for the good work Delta has done on the Federal Reserve Bank of Kansas City project. All work was performed on time, with proper attention to quality, and with no coordination hassles. I look forward to working with Delta again on future J. E. Dunn projects.

Sincerely,
J.E. DUNN CONSTRUCTION COMPANY


Duane Krehbiel

ATLANTA

AUSTIN

CHARLOTTE

COLORADO SPRINGS

DALLAS

DENVER

DES MOINES

HOUSTON

> KANSAS CITY

MINNEAPOLIS

MYRTLE BEACH

NASHVILLE

ORLANDO

PHOENIX

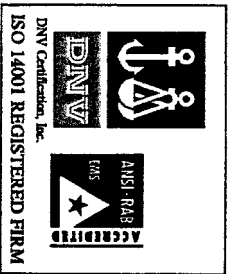
PORTLAND

SEATTLE

TOPEKA



Honeywell
Federal Manufacturing
& Technologies



Fourth Annual

S.A.F.E. Award

Safety Applies For Everyone

Presented April 5, 2000

Danny Boyle

In recognition of outstanding performance demonstrating a strong commitment to safe work practices and outstanding service in support of construction activities for Honeywell Federal Manufacturing & Technologies at the United States Department of Energy, Kansas City Plant during calendar year 1999.

Elizabeth D. Sellers
Area Manager
United States Department of Energy

Karen K. Clegg
President
Honeywell FM&T